TRANSFORM IT FROM A COST CENTER TO A PROFIT CENTER, WITH CHARGEBACKS

How Powua can help a typical organization challenged with chargebacks by creating a process that provides 100% granularity and accountability of IT consumption.

MAINE CONTROLS

CHARGEBACK STATEMENT

TO
Frank Miles - Department Head
Accounting & Finance Department
Maine Controls
123 Main Street, Maine, MA

FROM
Jason Blakes - IT Manager
Main Controls
IT Department
Maine Controls
123 Main Street, Maine, MA

Invoice #	033256
Invoice Date	12/08/2015
Due Date	12/08/2015

Item	Description	Unit Price	Quantity	Amount
Service	Solution (SaaS) Usage - 25 Users	0.50	3655.00	1,827.50
Service	Network Usage - 25 Users	0.006	45000.00	270.00
Service	Infrastructure (IaaS) Usage - 25 Users	0.005	300065.00	1,500.33
Service	Platform (PaaS) Usage - 25 Users	0.05	3254.00	162.70

Subtotal	3,760.53
Total	3,760.53
Amount Paid	0.00
Balance Due	$3,760.53

Powered by **Powua** Cloud Monetization Platform

OVERVIEW

A leading manufacturer of control and automation equipment, Maine Controls has been serving the needs of heavy industries for over two decades and is known for the high quality of its solutions. Over the years, the company has grown tremendously and today boasts over 5,000 employees in three states and over $5 Billion in revenue every year.

Read about the challenges facing this large enterprise with multiple departments and users and how it tackles the problem of IT costs inside the organization in order to transform IT from a cost center to a revenue center.

CHALLENGE

✖ IT has no visibility into the amount of solutions and service it provides to end users

✖ IT is under constant pressure by the management for spending too much

✖ IT needs 100% visibility into all services that it provides to end users and charge them back

SOLUTION

Use Powua to enable a complete IT infrastructure management solution that addresses the company's need for chargebacks. Powua helps in every aspect, from delivering services to end users to measuring usage and consumption to creating a chargeback statement.

POWUA HELPS BY

✔ Providing a unified place for IT provisioning of services to end users including SaaS, IaaS & PaaS needs.

✔ Measuring the usage of all SaaS, PaaS, & IaaS resources on a real-time consumption basis.

✔ Creating granularity in billing and charge statements. IT now has full visibility into what resource has been consumed by which department and end user.

✔ Measuring the usage of SaaS solutions by the organization internally. This includes solutions that are now available in the enterprise catalog and were converted into the consumption model by Powua.

✔ Measuring hardware/network usage and enable 100% visibility into which department is using what hardware and network resources (eg. bandwidth).

✔ Creating a billing model that produces a charge statement for various departments with consolidated data and cost for each user on all software and hardware usage. IT managers are now able to see how much each user consumed in terms of hardware, bandwidth and software per month.

Powua Cloud Monetization Platform